

- N.B.** 1) All Questions are compulsory.
2) All Questions carry equal marks.

- Q.1)** Explain the following learning theories in detail. 15
a) Classical conditioning
b) Social Learning

OR

- Explain the following**
a) Types of group
b) Stages of group development.

- Q.2)** What is learning ? How learning theory is applied in organisations ? 15

OR

What do you mean by Human skill ? Explain in detail the Biological differences.

- Q.3)** Discuss the roles of Heredity and Environment on personality. 15

OR

- Explain the following**
a) Levels of conflict
b) Sources of conflict

- Q.4)** Write Short Notes on any THREE 15
1) Shaping
2) NGT
3) Transformational Leadership
4) Big five Model
5) Delphic Technique.
